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IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS FORTH WORTH DIVISION

U.S. DISTRICT COURT
NORTHERN DISTRICT OF TEXAS

FILED

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CLERK, U.S. DISTRICT COURT

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AMERICAN AIRLINES, INC.,

Plaintiff,

-v.-

No. 4-08-8CV-626-A

YAHOO! INC., and OVERTURE SERVICES, INC. d/b/a YAHOO! SEARCH MARKETING,

Defendants.

PLAINTIFF'S WITNESS LIST FOR NOVEMBER 30 HEARING ON MOTION FOR SANCTIONS

Pursuant to the Court's November 19, 2009 Order, Plaintiff files its Witness List for the November 30 hearing on Plaintiff's motion for sanctions.

WITNESSES TO BE PRESENTED LIVE			
NAME	SUMMARY	SWORN	TESTIFIED
Carmen Arenal	Yahoo's failure to retain, collect and produce responsive materials. Yahoo's receipt of the standstill agreement and failure to preserve relevant information from that time forward. The dates on which Yahoo instructed its employees to retain information related to this litigation. The dates and means by which Yahoo searched for and collected potentially responsive documents and data, including the process and basis for selection of and interview of custodians. Yahoo's failure to produce all responsive documents or search custodial files in accordance with the court's deadline of august 28. Ms. Arenal's declaration and lack of personal knowledge for her statements in that		

	declaration. Yahoo's failure to		
	adequately screen its documents before		
	they were produced to American so as		
	to eliminate non-responsive and		
	privileged information, and Yahoo's		
	failure to obey the Court's order to		
	eliminate all non-responsive material		
	from its production.		
Kassi Burns	The personnel involved in the review of		
	Yahoo's production and the number of		
	number of hours devoted to the review		
	of Yahoo's produce. The training,		
	policies, procedures, and quality		
	assurance measures used by the		
	personnel that reviewed Yahoo's		
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	production. Summarize Yahoo's post-		
	August 28, 2009 production for custodians for whom documents were		
	only produced after August 28, the		
	number of documents produced, the		
	number of responsive and non-		
	responsive documents for each		
	custodian, when the documents were		
	produced, and whether the production		
	occurred before or after the custodian's		
	deposition. Summarize Yahoo's post-		
	August 28, 2009 production, including		
	documents produced for the first time		
	after August 28 for custodians identified		
	in Yahoo's amended Rule 26		
	disclosures, the number of documents		
	produced, the number of responsive and		
,	non-responsive documents for each		
	custodian, the date of the production,		
	and whether the production occurred		
	before or after the custodian's		
	deposition. Summarize Yahoo's post-		
	August 28, 2009 produce for all		
	custodians, the number of documents		
	produced, the date of production, the		
	number of responsive and non-		
	responsive documents for each		
	custodian, the date of production, and		
	whether the production occurred before		
	or after the custodian's deposition.		
	Provide an analysis of Yahoo's		
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	overproduction, by time period,		
	including the number of documents		
	produced and whether the documents		
	were responsive, non-responsive, junk,		
	or privileged. Identify the custodians		
	identified by Yahoo during the litigation		
	as either being persons with knowledge		
	or for whom documents were being		
	collected and for whom no custodial		
	documents have been produced.		
Erica Bramer	Ms. Bramer will testify about her		
	analysis of data produced by Yahoo		
	concerning its Sponsor Results from		1
	December 2002 to 2009, the chronology		
	of Yahoo's production of data related to	·	
	its Sponsor Result advertisements,		
	differences between data sets produced		
	by Yahoo, information that appears to	:	
	be missing from Yahoo's data	٠	
	production including Page Impression		
	data that would allow American to		
	1		
	reconstruct the image of Yahoo search		
	results pages and Ad Impression data		
	that would allow American to determine		
	how many times Yahoo published	,	
	particular advertisements, advertiser and		
	advertisement text information that is	,	
	necessary to evaluate and categorize		
	Yahoo Sponsor Results advertisements,		
	IP address and search session data that		
	would allow American to compare the		
	search activities of Yahoo users, and		
	differences between information		
	provided in Yahoo's data and		
	information provided by other sources.		
Catherine Cameron	Yahoo's databases, data flows and		
Camerine Cameron	processes related to search advertising.		
	Yahoo's business practices related to the		
	retention of data, including click data,		
	1		
	impressions data, and consumer data.		
	Yahoo's databases, their structure and		
	contents, and their data retention	1	
	settings. Yahoo's preservation and		
	production of data in connection with		
	this litigation. The identity of other		
	Yahoo employees related to these	l	
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	topics, and Yahoo's documentation	
	related to these topics. The alternatives	
	or various methods Yahoo had available	
	to it to serve, control, capture, and store	
	part of all of the html code or images	
	served to consumers conducting	
	searches on Yahoo's search engine.	
Brandon Leatha	Mr. Leatha will address Yahoo's data	
Diandon Leatha	systems, its architecture and	
	mechanisms, flows of data within	
	1	
	Yahoo's systems. Mr. Leatha will also	
	address the ability of Yahoo to control,	
	capture or preserve data, including all or	
	part of the html code, search engine	
	results pages and Page Impression data	,
	that would allow a reconstruction of all	
	or portions of the images of Yahoo	
	search results pages, as well as the Ad	
	Impression data and information that	
	would allow American to determine	·
	how many times Yahoo published	
	particular advertisements. Mr. Leatha	
	also will address the ability of Yahoo to	
	preserve the images and advertisements	
	displayed as the result of a search.	
Nam Nguyen	Yahoo's business and technological	
Train Trigary on	practices related to the creation and	
	display of search engine results pages	
	and sponsor results. The design and	
	display of sponsor results by Yahoo, and	
	the personnel and processes employed	
	by Yahoo to change them. The ability	
	of Yahoo to retain screenshots or code	
	underlying Yahoo's search engine	
	results page. Yahoo's organizational	
	structure and the identity of employees	
	with responsibilities related to search	
	advertising. Requests from Yahoo to	
	Mr. Nguyen to retain documents and to	
	produce documents in connection with	
	this litigation.	
Dr. Li	Yahoo's databases, data flows and	
	processes related to search advertising.	
	Yahoo's business practices related to the	
	retention of data, including click data,	
	impressions data, and consumer data.	

	Specific databases and tables related to impressions data. Yahoo's preservation and production of data in connection with this litigation. The identity of other Yahoo employees related to these topics, and Yahoo's documentation related to these topics.	
D. Muino	Yahoo's efforts to identify relevant custodians, locate responsive documents and ESI, review for privilege and responsiveness, and produce to American. Yahoo's responses and representations to American about American's concerns about Yahoo's overproduction, failure to produce responsive documents, destruction of documents, as well as Yahoo's efforts to meet those concerns. Yahoo's failure to adequately screen its documents before they were produced to American so as to eliminate non-responsive and privileged information, and Yahoo's failure to obey the Court's order to eliminate all non-responsive material from its production.	
C. Dartt	The business practices of Yahoo's marketplace operations group. Data and documents generated and relied upon by that group. Studies of consumer understanding and behavior, including bucket tests. Metrics analyzed by Yahoo in connection with these studies, and data generated by them. Yahoo's creation and retention of page impressions, page impressions data, ad impressions, and ad impressions data. The identify of other Yahoo employees with responsibility for search advertising data and analysis. Requests from Yahoo to Mr. Nguyen to retain documents and to produce documents in connection with this litigation.	

WITNE	SSES TO BE PRESENTED BY DEPO	<u>OSITION</u>	
T. Mayer	Yahoo's business practices related to its		
1. iviayor	search advertising business, and the		
	processes and documents that are		
	created as part of those processes. His		
	personal knowledge and experience with		
	the design and display of Yahoo's		
	sponsor results. The identities of other		
	Yahoo employees with knowledge of		
	Yahoo's search advertising business and		
	the display of sponsor results. Testing		
	conducted by Yahoo of various options		
	for the display of sponsor results.		
	Requests from Yahoo to Mr. Mayer to		
	retain documents and to produce		
	documents in connection with this		
	litigation.		
L. Cornett	Yahoo's business practices related to the		
	design and display of sponsor results,		
	and the processes and documents that		
	are created as part of those processes.		
	His personal knowledge and experience		
	with the design and display of Yahoo's		
	sponsor results. His personal		
	knowledge of specific changes to the		
	display of sponsor results. The identity		
	of other Yahoo employees with		
	knowledge of the design and display of		
	Yahoo's sponsor results. Testing and		
	research conducted by Yahoo of various		
	options for the display of sponsor results		
	and consumer perceptions of sponsor		
	results. Requests from Yahoo to Mr.		
	Cornett to retain documents and to		
	produce documents in connection with		
M V =411	this litigation.		
M. Kronthal	Yahoo's business practices related to research conducted with consumers		
	related to sponsor results. Specific research studies and the data and		
	l i		
	findings generated by those studies. Yahoo's systems and personnel that		
	support its research. Specific subject		

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	matters covered by Yahoo's research,		
	including types of queries, including		
	navigational queries. Yahoo's document		
	and data storage in connection with		
	these research projects.		
	Communications with other Yahoo		
	employees regarding research projects.		
	Requests from Yahoo to Mr. Kronthal to		
	<u> </u>		
	retain documents and to produce		
	documents in connection with this		
	litigation.		
R. Lange	Yahoo's business practices related to		
	research conducted on the relevance of		
	its search and sponsor results. The		
	systems, personnel and processes		
	employed by Yahoo to analyze		
	relevance and tests done on various		
	configurations of its search engine		
		:	
	results page. Documents and data		
	generated and retained by Yahoo in		
	connection with its relevance analysis.		
	Yahoo's capturing of screenshots of its		
	search results page. Requests from		
	Yahoo to Mr. Lange to retain documents		
	and to produce documents in connection		
	with this litigation.		
R. Ramaswamy	Yahoo's business practices related to		
10 Tallias Wally	consumer research. Specific studies		
	related to consumer perception of paid		
,			
	advertising, and documents and data		
	collected and retained in connection		
	with those studies. Requests from		
	Yahoo to Mr. Ramaswamy to retain		
	documents and to produce documents in		
	connection with this litigation.		
Bradley King	Yahoo's sales and marketing efforts for		
	search advertising to companies in the		
	travel industry. His documents and		
	knowledge related to these efforts,		
	including those specifically related to		
	American airlines and its competitors.		
	His personal production of documents		
	related to this litigation. His document	-	
	retention practices while employed at		
	Yahoo. Yahoo's data collection and		
	reporting tools		1

Joshua Grossnickle	Yahoo's research into consumer	
	perceptions and understanding of search	
	advertising. Yahoo's financial analysis	
	and assessment of the value of consumer	
	segments. The findings and data	
	generated in connection with these	
`	research projects and analyses	

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Respectfully submitted,

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CERTIFICATE OF SERVICE

I certify that a true and correct copy of the foregoing was delivered on November 25, 2009 to Defendant's counsel, as follows, in accordance with the Federal Rules of Civil Procedure:

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